

KUNAL TOKAS

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Aim & Objective

To join a company that offers a stable and positive environment that inspires to enhance and innovate the industry. Also leading to the betterment of all the stakeholders while being resourceful, motivated and flexible in a progressive and collaborated environment.

PROFESSIONAL EXPERIENCE

DIGITAL SOLUTIONS MANAGER	SBI GENERAL INSURANCE	June 2021- Till present
Roles & Responsibilities	- Scrutinizing development of 3 Digital Assets; reduced TAT (3 days to 1 day) and cost by 200% - Mentoring and Administering 4 portals and 1 mobile App by daily tracking with stakeholders. - Processing the SDLC cycle for 100+ requirements from planning stage to production stage. - Establishing and providing integration solutions for 5+ strategic relationships with partners. - Enhancing and Fostering end-to-end buying journey of 10+ Products for better user experience. - Assisting Developer & QA team on daily basis for queries & resolving the requirements. - Mapping and Refining 2 resources leading to optimization of the existing process.	
BUSINESS ANALYST	HOMIZONE	May 2017- Oct 2017
Roles & Responsibilities	- Researched and analyzed 1000+ customer profiles and various competitions in the market. - Formulated 100+ site visit schedules on weekly basis declining the TAT (2 days to 1 day). - Engaged with 15-20+ clients on daily basis for process improvement of the existing architecture. - Tracked and visualized the conversion data from the leads and presented it to senior management.	

PROJECT & ACHIEVEMENTS

PROJECT & ACHIEVEMENTS	- Received SBIG Achievers' Award in the Q4 of FY 21-22 for having a Transparent approach. - Received 5 medals/badges in SBIG during the year FY 21-22 from different Stakeholders. - Evaluated and Measured the Impact of Sandbox approach on the Indian Market. (Feb – 2020) - Risk Assessment - Learnt the Parameters of Monitoring and Reviewing the Risk. (Oct -2019) - Secured the 1st position in the BIMTECH Table-Tennis league for the FY 2019-20. - Stood 2nd in “UDYAMI 7.0” – A 3-day Business Carnival held from 26th to 28th August 2019. - Represented Delhi State for 37th Senior National Throwball Championship in January 2015. - Represented CBSE for the 60th National School Athletics Tournament in February 2015.
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PROFESSIONAL QUALIFICATIONS & CERTIFICATIONS

Particulars	Institute
Dip CII	CII (U.K.)
FLMI Level -1 (Loma 281 & Loma 291)	LOMA (U.S)
Licentiate III	III
Data Analytics - SAS and M.S. Excel training (3 months)	Dexlab Analytics
Successful Negotiation: Essential Strategies and Skills	Coursera

ACADEMIC PROFILE

Course	College/University	CGPA / %
PGDM (Insurance Business Management)	Birla Institute of Management Technology, Greater Noida	6.64 CGPA
B.A. (H) Economics	Jamia Millia Islamia, New Delhi	6.13 CGPA
12 th /CBSE	Laxman Public School, New Delhi	66.40%
10 th /CBSE	Laxman Public School, New Delhi	60.00 %

Key Skills - M.S. Excel, M.S. Word, M.S. PowerPoint, Business Analysis, UX/UI design, Performance Tracking, Forecasting.

Personal: Language: English and Hindi **Interests:** Table-Tennis, Athletics, Meditation & Swimming for physical and Mental health.