

# **MANISH KUMAR**

To use my experience and skills for the development of organization and myself and also to establish myself as the best worker in growth and Prosperity.

### **Professional Experience**

**Career Objective** 

#### Zoomcar India Pvt. Ltd. | Senior Executive Insurance Feb. 2015 - Sept. 2022

#### **Key responsibility**

- · Handling Insurance claims for Partial loss, Total loss, and Theft cases of vehicles.
- Process new insurance claims intimation of the vehicles.
- · Collect accurate information and documents to proceed with a claim.
- Analyses a claim made to establish whether it satisfies the policy conditions.
- Monitor the progress of a claim.
- · Ensure fair settlement of a valid claim.
- Handle any complaints associated with a claim.
- · Manage all administration aspects of the claim.
- · Meeting with the officials of the concerned insurance companies for smooth claim settlement.

### Indian Terrain | Sales Executive May 2008 - Dec. 2014

#### **Key responsibility**

- · Responsible for brands, giving the entire brand wise target to all the sections.
- Responsible for generating the sales and achieving sales target.

### Rushak Marketing (DSA) | Sales Executive Oct. 2005 - Apr. 2008

#### **Key responsibility**

- Selling of banking product to clients. Products might include credit cards (Coral, Platinum & Silver etc.).
- · Prospecting and identifying new leads and pitching to the
- Responsible for Generating Sales & Achieving Sales Target.

### **My Contact**

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- **(L)** 8447084068
- H. No. 1156 1st Floor, Gali No. 35, DDA Flats, Madangir, South Delhi, New Delhi 110062

#### **Hard Skill**

#### Certificate in "MS Office" from IRA Institute.

- MS Word
- MS Excel
- MS Powerpoint

Certificate in "Digital Marketing" from **DIGITAL AZADI Institute.** 

### **Soft Skill**

- Observation
- · Decision making
- Communication
- Multi-tasking

### **Education Background**

- B.A. (Pass) Course From Delhi University in 2005.
- Intermediate from C.B.S.E. From Sarvodaya Vidyalaya, Delhi in
- High School from C.B.S.E. From Sarvodaya Vidyalaya, Delhi in 1998.

## **Personal Details**

Date of Birth 27th Dec. 1981 Languages Known Hindi & English

Marital Status Married
Nationality Indian

Hobbies Reading Religious Books

I consent to the processing of my personal data for the purpose of recruitment for the position to which I am applying.

(Manish Kumar)